

## **REFERÊNCIAS DOS ARTIGOS CITANTES DE PHILLIPS, LAWRENCE E HARDY (2004)**

- Abolafia, M. Y. (2010a). Can speculative bubbles be managed? An Institutional Approach. *Strategic Organization*. doi:10.1177/1476127009355855
- Abolafia, M. Y. (2010b). Narrative Construction as Sensemaking: How a Central Bank Thinks. *Organization Studies*, 31(3), 349–367. doi:10.1177/0170840609357380
- Ainsworth, S., & Hardy, C. (2009). Mind over body: Physical and psychotherapeutic discourses and the regulation of the older worker. *Human Relations*, 62(8), 1199–1229. doi:10.1177/0018726709334490
- Amaeshi, K. (2010). Different Markets for Different Folks: Exploring the Challenges of Mainstreaming Responsible Investment Practices. *Journal of Business Ethics*, 41–56. doi:10.1007/s10551-010-0633-8
- Arndt, M., & Bigelow, B. (2006). Toward the creation of an institutional logic for the management of hospitals: efficiency in the early nineteen hundreds. *Medical Care Research and Review : MCRR*, 63(3), 369–94. doi:10.1177/1077558706287044
- Arts, B., & Buizer, M. (2009). Forest Policy and Economics Forests , discourses , institutions A discursive-institutional analysis of global forest governance. *Forest Policy and Economics*, 11(5-6), 340–347. doi:10.1016/j.forpol.2008.10.004
- Audebrand, L. U. C. K. (2010). Sustainability in Strategic Management Education : The Quest for New Root. *Academy of Management Learning & Education*, 9(3), 413–428.
- Ball, K. (2009). Exposure - Exploring the subject of surveillance. *Information, Communication & Society*, 12(5), 639–657. doi:10.1080/13691180802270386
- Barbour, J. B., & Lammers, J. C. (2007). Health Care Institutions, Communication, and Physicians' Experience of Managed Care: A Multilevel Analysis. *Management Communication Quarterly*, 21(2), 201–231. doi:10.1177/0893318907308747
- Barrett, M., Heracleous, L., & Walsham, G. (2013). A Rhetorical Approach to IT Diffusion: Reconceptualizing the Ideology-Framing Relationship in Computerization Movements. *MIS Quarterly*, 37(1), 201–220.
- Battilana, J., Leca, B., & Boxenbaum, E. (2009). How Actors Change Institutions: Towards a Theory of Institutional Entrepreneurship. *The Academy of Management Annals*, 3(1), 65–107. doi:10.1080/19416520903053598
- Beeko, A. C., & Arts, B. (2010). The EU-Ghana VPA : a comprehensive policy analysis of its design. *International Forestry Review*, 12(3), 221–230.
- Berente, N., Hansen, S., Pike, J. C., & Bateman, P. J. (2011). Arguing the value of virtual worlds: patterns of discursive sensemaking of an innovative technology. *MIS Quarterly*, 35(3), 685–709.
- Berkers, P. (2009). Ethnic boundaries in American, Dutch, and German national literary policies, 1965–2005. *International Journal of Cultural Policy*, 15(1), 35–52. doi:10.1080/10286630802682144
- Bhatia, V. K. (2008). Genre analysis, ESP and professional practice. *English for Specific Purposes*, 27(2), 161–174. doi:10.1016/j.esp.2007.07.005

Bishaw, S. B. (2008). INSTITUTIONAL STRATEGIES TOWARDS IMPROVING HEALTH INFORMATION SYSTEMS ( HIS ) IN SUB-SAHARAN AFRICA, 282, 191–207.

Blackler, F., & Regan, S. (2006). Institutional Reform and the Reorganization of Family Support Services. *Organization Studies*, 27(12), 1843–1861. doi:10.1177/0170840606067991

Böhm, S., Spicer, A., & Fleming, P. (2008). Infra-political dimensions of resistance to international business: A Neo-Gramscian approach. *Scandinavian Journal of Management*, 24(3), 169–182. doi:10.1016/j.scaman.2008.03.008

Bonnedahl, K. J., & Eriksson, J. (2011). The role of discourse in the quest for low-carbon economic practices: A case of standard development in the food sector. *European Management Journal*, 29(3), 165–180. doi:10.1016/j.emj.2010.10.008

Borges, J. F., & Valadão Júnior, V. M. (2008). A Construção do Sentido e a Retórica das Empresas na WEB. *Caderns EBAPE.BR*, 6.

Breit, E. (2009). On the (Re)Construction of Corruption in the Media: A Critical Discursive Approach. *Journal of Business Ethics*, 92(4), 619–635. doi:10.1007/s10551-009-0177-y

Calvo, R. A., Rourke, S. T. O., Jones, J., Yacef, K., & Reimann, P. (2011). Collaborative Writing Support - Tools on the Cloud. *IEEE Transactions on Learning Technologies*, 4(1), 88–97.

Caprar, D. V., & Neville, B. a. (2012). “Norming” and “Conforming”: Integrating Cultural and Institutional Explanations for Sustainability Adoption in Business. *Journal of Business Ethics*, 110(2), 231–245. doi:10.1007/s10551-012-1424-1

Carberry, E. J., & King, B. G. (2012). Defensive Practice Adoption in the Face of Organizational Stigma: Impression Management and the Diffusion of Stock Option Expensing. *Journal of Management Studies*, 49(7), 1137–1167. doi:10.1111/j.1467-6486.2012.01075.x

Chemin, C., & Vercher, C. (2011). The Challenge of Activist Coalition Governance: Accommodating Diversity to Create Institutions—An Approach Via the Inter-Relationships Between Action, Project and Instrument. *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*, 22(4), 682–705. doi:10.1007/s11266-011-9201-9

Chreim, S. (2006). Managerial Frames and Institutional Discourses of Change: Employee Appropriation and Resistance. *Organization Studies*, 27(9), 1261–1287. doi:10.1177/0170840606064106

Corley, K. G., & Gioia, D. A. (2011). BUILDING THEORY ABOUT THEORY BUILDING : WHAT CONSTITUTES A THEORETICAL CONTRIBUTION ? *Academy of Management Review*, 36(1), 12–32.

Cornelissen, J. P., & Clarke, J. S. (2010). Imagining And Rationalizing Opportunities : Inductive Reasoning And The Creation And Justification Of New Ventures. *Academy of Management Review*, 35(4), 539–557.

Costa, A. M. da, Barros, D. F., & Carvalho, J. L. F. (2011). A Dimensão Histórica dos Discursos acerca do Empreendedor e do Empreendedorismo. *RAC*, 15(2), 179–197.

Czarniawska, B. (2009). Emerging Institutions: Pyramids or Anthills? *Organization Studies*, 30(4), 423–441. doi:10.1177/0170840609102282

Daudigeos, T. (2013). In Their Profession’s Service: How Staff Professionals Exert Influence in Their Organization. *Journal of Management Studies*, 50(5), 722–749. doi:10.1111/joms.12021

- Davey, K. M. (2008). Women's Accounts of Organizational Politics as a Gendering Process. *Gender, Work & Organization*, 15(6), 650–671. doi:10.1111/j.1468-0432.2008.00420.x
- Delahaye, A., Booth, C., Clark, P., Procter, S., & Rowlinson, M. (2009). The genre of corporate history. *Journal of Organizational Change Management*, 22(1), 27–48. doi:10.1108/09534810910933898
- Delbridge, R., & Ezzamel, M. (2005). The Strength of Difference: Contemporary Conceptions of Control. *Organization*, 12(5), 603–618. doi:10.1177/1350508405055937
- Desai, V. M. (2011). Mass Media And Massive Failures : Determining Organizational Efforts To Defend Field Legitimacy Following Crises. *Academy of Management Journal*, 54(2), 263–278.
- Dick, P., & Nadin, S. (2011). Exploiting the exploited: The psychological contract, workplace domination and symbolic violence. *Culture and Organization*, 17(4), 293–311. doi:10.1080/14759551.2011.590306
- Dodgson, M., & Staggs, J. (2012). Government policy, university strategy and the academic entrepreneur: the case of Queensland's Smart State Institutes. *Cambridge Journal of Economics*, 36(3), 567–585. doi:10.1093/cje/bes004
- Dolfsma, W., Finch, J., & McMaster, R. (2011). Identifying Institutional Vulnerability: The Importance of Language, and System Boundaries. *Journal of Economic Issues*, XLV(4), 805–818. doi:10.2753/JEI0021-3624450403
- Dolfsma, W., & Verburg, R. (2008). Structure, Agency and the Role of Values in Processes of Institutional Change. *Journal of Economic Issues*, 42(4).
- Dover, G. J. (2010). Public Sector Volunteering: Committed Staff, Multiple Logics, and Contradictory Strategies. *Review of Public Personnel Administration*, 30(2), 235–256. doi:10.1177/0734371X09360180
- Dyer, P. A. (2008). Tales of an Immersed Researcher : Dealing with an Intimate Experience of Practice , New Perspectives on the Politics of Regulatory Change and Communication. *The Eletronic Journal of Business Research Methods*, 6(2), 147–154.
- Ellis, N., & Hopkinson, G. (2010). The construction of managerial knowledge in business networks: Managers' theories about communication. *Industrial Marketing Management*, 39(3), 413–424. doi:10.1016/j.indmarman.2007.08.011
- Ellis, N., Rod, M., Beal, T., & Lindsay, V. (2012). Constructing identities in Indian networks: Discourses of marketing management in inter-organizational relationships. *Industrial Marketing Management*, 41(3), 402–412. doi:10.1016/j.indmarman.2011.06.014
- Ellis, N., & Ybema, S. (2010). Marketing Identities: Shifting Circles of Identification in Inter-organizational Relationships. *Organization Studies*, 31(3), 279–305. doi:10.1177/0170840609357397
- Erkama, N., & Vaara, E. (2010). Struggles over Legitimacy in Global Organizational Restructuring: A Rhetorical Perspective on Legitimation Strategies and Dynamics in a Shutdown Case. *Organization Studies*. doi:10.1177/0170840609346924
- Etzion, D., & Ferraro, F. (2010). The Role of Analogy in the Institutionalization of Sustainability Reporting. *Organization Science*, 21(5), 1092–1107. doi:10.1287/orsc.1090.0494
- Fairhurst, G. T. (2009). Considering context in discursive leadership research. *Human Relations*, 62(11), 1607–1633. doi:10.1177/0018726709346379

- Fear, W. J. (2012). Discursive Activity in the Boardroom: The Role of the Minutes in the Construction of Social Realities. *Group & Organization Management*, 37(4), 486–520. doi:10.1177/1059601112449477
- Gagnon, S., & Séguin, F. (2010). Institution and Change : Possible Coexistence. *Canadian Journal of Administrative Sciences*, 147, 136–147.
- Garland, D., & Darcy, M. (2009). “Working Together?”: The Salvation Army and the Job Network. *Organization*, 16(5), 755–774. doi:10.1177/1350508409339114
- Garud, R. (2008). Conferences as Venues for the Configuration of Emerging Organizational Fields : The Case of Cochlear Implants. *Journal of Management Studies*, (September).
- Garud, R., Dunbar, R. L. M., & Bartel, C. a. (2011). Dealing with Unusual Experiences: A Narrative Perspective on Organizational Learning. *Organization Science*, 22(3), 587–601. doi:10.1287/orsc.1100.0536
- Garud, R., Tuertscher, P., & Van de Ven, A. H. (2013). Perspectives on Innovation Processes. *The Academy of Management Annals*, 7(1), 775–819. doi:10.1080/19416520.2013.791066
- Gehman, J., Treviño, L. K., & Garud, R. (2013). Values Work : A Process Study Of The Emergence And Performance Of Organizational Values Practices. *Academy of Management Journal*, 56(1), 84–112.
- Golant, B. D., & Sillince, J. a. a. (2007). The Constitution of Organizational Legitimacy: A Narrative Perspective. *Organization Studies*, 28(8), 1149–1167. doi:10.1177/0170840607075671
- Gondo, M. B., & Amis, J. M. (2013). Variations In Practice Adoption : The Roles Of Conscious Reflection And Discourse. *Academy of Management Review*, 38(2), 229–248.
- Goodrick, E., & Reay, T. (2010). Florence Nightingale Endures: Legitimizing a New Professional Role Identity. *Journal of Management Studies*, 47(1), 55–84. doi:10.1111/j.1467-6486.2009.00860.x
- Granqvist, N., Grodal, S., & Woolley, J. L. (2013). Hedging Your Bets: Explaining Executives’ Market Labeling Strategies in Nanotechnology. *Organization Science*, (March 2014).
- Granqvist, N., & Laurila, J. (2011). Rage against Self-replicating Machines: Framing Science and Fiction in the US Nanotechnology Field. *Organization Studies*, 32(2), 253–280. doi:10.1177/0170840610397476
- Grant, D., & Marshak, R. J. (2011). *Toward a Discourse-Centered Understanding of Organizational Change*. *The Journal of Applied Behavioral Science* (Vol. 47, pp. 204–235). doi:10.1177/0021886310397612
- Greckhamer, T. (2010). The Stretch of Strategic Management Discourse: A Critical Analysis. *Organization Studies*, 31(7), 841–871. doi:10.1177/0170840610373196
- Greckhamer, T. (2012). Local Meanings of Global Discourses: A Structural Approach to the Comparative Study of Institutional Meaning Systems. *Field Methods*, 24(1), 28–55. doi:10.1177/1525822X11419965
- Greckhamer, T., Koro-Ljungberg, M., Cilesiz, S., & Hayes, S. (2008). Demystifying Interdisciplinary Qualitative Research. *Qualitative Inquiry*, 14(2), 307–331. doi:10.1177/1077800407312049

- Green Jr, S. E., & Li, Y. (2011). Rhetorical Institutionalism: Language, Agency, and Structure in Institutional Theory since Alvesson 1993. *Journal of Management Studies*, 48(7), 1662–1697. doi:10.1111/j.1467-6486.2011.01022.x
- Green Jr, S. E., Li, Y., & Nohria, N. (2009). Suspended In Self-Spun Webs Of Significance : A Rhetorical Model Of Institutionalization And Institutionally Embedded Agency University of Southern California. *Academy of Management Journal*, 52(1), 11–36.
- Haack, P., Schoeneborn, D., & Wickert, C. (2012). Talking the Talk, Moral Entrapment, Creeping Commitment? Exploring Narrative Dynamics in Corporate Responsibility Standardization. *Organization Studies*, 33(5-6), 815–845. doi:10.1177/0170840612443630
- Hahn, T., & Figge, F. (2011). Beyond the Bounded Instrumentality in Current Corporate Sustainability Research: Toward an Inclusive Notion of Profitability. *Journal of Business Ethics*, 104(3), 325–345. doi:10.1007/s10551-011-0911-0
- Halsall, R. (2008). Intercultural Mergers and Acquisitions as ‘Legitimacy Crises’ of Models of Capitalism: A UK–German Case Study. *Organization*, 15(6), 787–809. doi:10.1177/1350508408091003
- Halsall, R. (2009). The Discourse of Corporate Cosmopolitanism. *British Journal of Management*, 20, S136–S148. doi:10.1111/j.1467-8551.2008.00637.x
- Hansen, H. (2006). The ethnonarrative approach. *Human Relations*, 59(8), 1049–1075. doi:10.1177/0018726706068770
- Hardy, C., Lawrence, T. B., & Grant, D. (2005). Discourse And Collaboration : The Role Of Conversations And Collective Identity. *Academy of Management Review*, 30(1), 58–77.
- Harrison, S. H., Ashforth, B. E., & Corley, K. G. (2009). Organizational sacralization and sacrilege. *Research in Organizational Behavior*, 29, 225–254. doi:10.1016/j.riob.2009.06.002
- Harrison, S. H., & Corley, K. G. (2011). Clean Climbing, Carabiners, and Cultural Cultivation: Developing an Open-Systems Perspective of Culture. *Organization Science*, 22(2), 391–412. doi:10.1287/orsc.1100.0538
- Hatch, M. J., & Zilber, T. (2011). Conversation at the Border Between Organizational Culture Theory and Institutional Theory. *Journal of Management Inquiry*, 21(1), 94–97. doi:10.1177/1056492611419793
- Helfen, M., & Sydow, J. (2013). Negotiating as Institutional Work: The Case of Labour Standards and International Framework Agreements. *Organization Studies*, 34(8), 1073–1098. doi:10.1177/0170840613492072
- Helms, W. S., Oliver, C., & Webb, K. (2012). Antecedents Of Settlement On A New Institutional Practice : Negotiation Of The Iso 26000 Standard On Social Responsibility. *Academy of Management Journal*, 55(5).
- Herzig, C., & Moon, J. (2013). Discourses on corporate social ir/responsibility in the financial sector. *Journal of Business Research*, 66(10), 1870–1880. doi:10.1016/j.jbusres.2013.02.008
- Heugens, P. P. M. A. R., & Scherer, A. G. (2010). When Organization Theory Met Business Ethics : Toward Further Symbioses. *Business Ethics Quarterly*, 4(October), 643–672.
- Hugé, J., Waas, T., Dahdouh-Guebas, F., Koedam, N., & Block, T. (2012). A discourse-analytical perspective on sustainability assessment: interpreting sustainable development in practice. *Sustainability Science*, 8(2), 187–198. doi:10.1007/s11625-012-0184-2

- Ibarra, H., & Barbulescu, R. (2010). Identity As Narrative: Prevalence , Effectiveness , And Consequences Of Narrative Identity Work In Macro Work Role Transitions. *Academy of Management Review*, 35(1), 135–154.
- Iedema, R. (2007). On the Multi-modality, Materially and Contingency of Organization Discourse. *Organization Studies*, 28(6), 931–946. doi:10.1177/0170840607075264
- Islam, G. (2010). Backstage Discourse and the Emergence of Organizational Voices: Exploring Graffiti and Organization. *Journal of Management Inquiry*, 19(3), 246–260. doi:10.1177/1056492609359417
- Jackson, T. (2012). The Iron Cage Re-Revisited: Institutional Isomorphism In Non- Profit Organisations In South. *Journal of International Development*, 622, 602–622. doi:10.1002/jid
- Jansson, A. (2013). “Real Owners” and “Common Investors”: Institutional Logics and the Media as a Governance Mechanism. *Corporate Governance: An International Review*, 21(1), 7–25. doi:10.1111/j.1467-8683.2012.00932.x
- Jarzabkowski, P., & Sillince, J. (2007). A Rhetoric-in-Context Approach to Building Commitment to Multiple Strategic Goals. *Organization Studies*, 28(11), 1639–1665. doi:10.1177/0170840607075266
- Jonsson, S., & Regnér, P. (2009). Normative Barriers To Imitation: Social Complexity Of Core Competences In A. *Strategic Management Journal*, 536(December 2008), 517–536. doi:10.1002/smj
- Joutsenvirta, M. (2012). Executive Pay and Legitimacy: Changing Discursive Battles Over the Morality of Excessive Manager Compensation. *Journal of Business Ethics*, 116(3), 459–477. doi:10.1007/s10551-012-1485-1
- Joutsenvirta, M., & Vaara, E. (2009). Discursive (de)legitimation of a contested Finnish greenfield investment project in Latin America. *Scandinavian Journal of Management*, 25(1), 85–96. doi:10.1016/j.scaman.2008.11.002
- Karam, C. M., Afionu, F., & Nasr, N. (2013). Walking a tightrope or navigating a web: Parameters of balance within perceived institutional realities. *Women's Studies International Forum*, 40, 87–101. doi:10.1016/j.wsif.2013.05.002
- Keil, T., Autio, E., & George, G. (2008). Corporate Venture Capital , Disembodied Experimentation and Capability Development. *Journal of Management Studies*, (December).
- Kemp, D., Keenan, J., & Gronow, J. (2010). Strategic resource or ideal source? Discourse, organizational change and CSR. *Journal of Organizational Change Management*, 23(5), 578–594. doi:10.1108/09534811011071298
- Kennedy, M. T., & Fiss, P. C. (2013). An Ontological Turn in Categories Research: From Standards of Legitimacy to Evidence of Actuality. *Journal of Management Studies*, 50(6), 1138–1154. doi:10.1111/joms.12031
- Kewell, B., & Beck, M. (2008). The shifting sands of uncertainty: Risk construction and BSE/vCJD. *Health, Risk & Society*, 10(2), 133–148. doi:10.1080/13698570802159907
- Kewell, B. J. (2006). Language games and tragedy: The Bristol Royal Infirmary disaster revisited. *Health, Risk & Society*, 8(4), 359–377. doi:10.1080/13698570601008305

- Khaire, M., & Wadhwani, R. D. (2010). Changing Landscapes : The Construction Of Meaning And Value In A New Market Category — Modern Indian Art. *Academy of Management Journal*, 53(6), 1281–1304.
- Knox-hayes, J., & Levy, D. (2011). The politics of carbon disclosure as climate governance as climate governance. *Strategic Organization*, 9, 1–9. doi:10.1177/1476127010395066
- Koschmann, M. A., Kuhn, T. R., & Pfarrer, M. D. (2012). A COMMUNICATIVE FRAMEWORK OF VALUE IN CROSS-SECTOR PARTNERSHIPS University of Colorado Boulder. *Academy of Management Review*, 37(3), 332–354.
- Kostova, T., Roth, K., & Dacin, M. T. (2008). Institutional Theory In The Study Of Multinational Corporations : A Critique And New Directions. *Academy of Management Review*, 33(4), 994–1006.
- Koulikoff-Souviron, M., & Harrison, A. (2010). Envolving HR Practices in a Strategic Intra-firm Supply Chain. *Human Resource Management*, 49(5), 913–938. doi:10.1002/hrm
- Kuhn, T. (2006). A “Demented Work Ethic” and a “Lifestyle Firm”: Discourse, Identity, and Workplace Time Commitments. *Organization Studies*, 27(9), 1339–1358. doi:10.1177/0170840606067249
- Kuhn, T. (2008). A Communicative Theory of the Firm: Developing an Alternative Perspective on Intra-organizational Power and Stakeholder Relationships. *Organization Studies*, 29(8-9), 1227–1254. doi:10.1177/0170840608094778
- Kulkarni, S., & Ramamoorthy, N. (2011). Leader-member exchange, subordinate stewardship, and hierarchical governance. *The International Journal of Human Resource Management*, 22(13), 2770–2793. doi:10.1080/09585192.2011.599954
- Kwon, W., Clarke, I., & Wodak, R. (2009). Organizational decision-making, discourse, and power: integrating across contexts and scales. *Discourse & Communication*, 3(3), 273–302. doi:10.1177/1750481309337208
- Lamertz, K., & Heugens, P. P. M. a. R. (2009). Institutional Translation through Spectatorship: Collective Consumption and Editing of Symbolic Organizational Texts by Firms and their Audiences. *Organization Studies*, 30(11), 1249–1279. doi:10.1177/0170840609337935
- Lammers, J. C. (2011). How Institutions Communicate: Institutional Messages, Institutional Logics, and Organizational Communication. *Management Communication Quarterly*, 25(1), 154–182. doi:10.1177/0893318910389280
- Lammers, J. C., & Barbour, J. B. (2006). An Institutional Theory of Organizational Communication. *Communication Theory*, 16(3), 356–377. doi:10.1111/j.1468-2885.2006.00274.x
- Lammers, J. C., & Garcia, M. a. (2009). Exploring the Concept of “Profession” for Organizational Communication Research: Institutional Influences in a Veterinary Organization. *Management Communication Quarterly*, 22(3), 357–384. doi:10.1177/0893318908327007
- Landau, D., & Drori, I. (2008). Narratives as sensemaking accounts: the case of an R&D laboratory. *Journal of Organizational Change Management*, 21(6), 701–720. doi:10.1108/09534810810915736
- Leca, B. (2006). A Critical Realist Approach To Institutional Entrepreneurship. *Organization*, 13(5), 627–651. doi:10.1177/1350508406067007

- Lehtinen, E., & Pälli, P. (2011). Conversational use of genres in managerial meetings. *Scandinavian Journal of Management*, 27(3), 287–296. doi:10.1016/j.scaman.2011.06.003
- Leonardi, P. M. (2008). Indeterminacy And The Discourse Of Inevitability In International Technology Management. *Academy of Management Review*, 33(4), 975–984.
- Leonardi, P. M., & Barley, S. R. (2010). What's Under Construction Here? Social Action, Materiality, and Power in Constructivist Studies of Technology and Organizing. *The Academy of Management Annals*, 4(1), 1–51. doi:10.1080/19416521003654160
- Levina, N., & Orlikowski, W. J. (2009). Understanding Shifting Power Relations Within And Across Organizations : A Critical Genre Analysis. *Academy of Management Journal*, 52(4), 672–703.
- Levy, D. L., Szejnwald Brown, H., & de Jong, M. (2009). The Contested Politics of Corporate Governance: The Case of the Global Reporting Initiative. *Business & Society*, 49(1), 88–115. doi:10.1177/0007650309345420
- Levy, D., & Scully, M. (2007). The Institutional Entrepreneur as Modern Prince: The Strategic Face of Power in Contested Fields. *Organization Studies*, 28(7), 971–991. doi:10.1177/0170840607078109
- Levy, Y. (2010). The Clash between Feminism and Religion in the Israeli Military : A Multilayered Analysis. *Social Politics*, 17(2), 185–209.
- Li, Y., Xie, E., Teo, H.-H., & Peng, M. W. (2010). Formal control and social control in domestic and international buyer-supplier relationships. *Journal of Operations Management*, 28(4), 333–344. doi:10.1016/j.jom.2009.11.008
- Llewellyn, N. (2008). Organization in Actual Episodes of Work: Harvey Sacks and Organization Studies. *Organization Studies*, 29(5), 763–791. doi:10.1177/0170840608088766
- Loewenstein, J., Ocasio, W., & Jones, C. (2012). Vocabularies and Vocabulary Structure : A New Approach Linking Categories , Practices , and Institutions. *The Academy of Management Annals*, (May 2013), 37–41.
- Lok, J., & Willmott, H. (2006). Institutional Theory, Language and Discourse Analysis: A Comment on Phillips, Lawrence and Hardy. *Academy of Management Review*, 31(2), 477–481.
- Lounsbury, M. (2007). A Tale Of Two Cities : Competing Logics And Practice Variation In The Professionalizing Of Mutual Funds. *Academy of Management Journal*, 50(2), 289–307.
- Lounsbury, M., & Crumley, E. T. (2007). New Practice Creation: An Institutional Perspective on Innovation. *Organization Studies*, 28(7), 993–1012. doi:10.1177/0170840607078111
- Love, E. G., & Cebon, P. (2007). Meanings on Multiple Levels: The Influence of Field-Level and Organizational-Level Meaning Systems on Diffusion. *Journal of Management Studies*, 45(2), 239–267. doi:10.1111/j.1467-6486.2007.00739.x
- Lowe, S., Ellis, N., & Purchase, S. (2008). Rethinking language in IMP research: Networking processes in other words. *Scandinavian Journal of Management*, 24(4), 295–307. doi:10.1016/j.scaman.2008.08.003
- Lugosi, N. V. T. (2011). “Truth-telling ” and Legal Discourse: A Critical Analysis of the Neil Stonechild Inquiry. *Canadian Journal of Administrative Sciences*, 2, 299–315.

- Lyytinen, K., Newman, M., & Al-Muharfi, A.-R. a. (2009). Institutionalizing enterprise resource planning in the Saudi steel industry: A punctuated socio-technical analysis. *Journal of Information Technology*, 24(4), 286–304. doi:10.1057/jit.2009.14
- MacKay, B., & Munro, I. (2012). Information Warfare and New Organizational Landscapes: An Inquiry into the ExxonMobil-Greenpeace Dispute over Climate Change. *Organization Studies*, 33(11), 1507–1536. doi:10.1177/0170840612463318
- Mair, J., Battilana, J., & Cardenas, J. (2012). Organizing for Society: A Typology of Social Entrepreneuring Models. *Journal of Business Ethics*, 111(3), 353–373. doi:10.1007/s10551-012-1414-3
- Mantere, S., & Sillince, J. a. a. (2007). Strategic intent as a rhetorical device. *Scandinavian Journal of Management*, 23(4), 406–423. doi:10.1016/j.scaman.2007.03.002
- Markard, J., Raven, R., & Truffer, B. (2012). Sustainability transitions: An emerging field of research and its prospects. *Research Policy*, 41(6), 955–967. doi:10.1016/j.respol.2012.02.013
- Marsh, K., & Musson, G. (2007). Men at Work and at Home: Managing Emotion in Telework. *Gender, Work & Organization*, 15(1), 070602001054001–???. doi:10.1111/j.1468-0432.2007.00353.x
- Martin de Holan, P. (2011). Agency in Voluntary Organizational Forgetting. *Journal of Management Inquiry*, 20(3), 317–322. doi:10.1177/1056492611408265
- McDonald, C., & Chenoweth, L. (2009). (Re) Shaping Social Work: An Australian Case Study. *British Journal of Social Work*, 39(1), 144–160. doi:10.1093/bjsw/bcm094
- McDonald, C., & Marston, G. (2006). Room to move Professional discretion at the frontline of welfare-to-work. *Australian Journal of Social Issues*, 41.
- McGowan, R. a. (2009). Managerial discourses of work and eldercare: (re)producing, resisting, and negotiating boundaries between private and public. *Culture and Organization*, 15(3-4), 307–329. doi:10.1080/14759550903119319
- Mckenna, B., & Rooney, D. (2012). Making sense of irrealis in the Global Financial Crisis. *Culture and Organization*, 18(2), 123–137.
- McKinley, W. (2011). Organizational Contexts for Environmental Construction and Objectification Activity. *Journal of Management Studies*, 48(4), 804–828. doi:10.1111/j.1467-6486.2010.00960.x
- Medina, G., Pokorny, B., & Weigelt, J. (2009). The power of discourse: Hard lessons for traditional forest communities in the Amazon. *Forest Policy and Economics*, 11(5-6), 392–397. doi:10.1016/j.forepol.2008.11.004
- Melin, L., & Nordqvist, M. (2007). The reflexive dynamics of institutionalization: the case of the family business. *Strategic Organization*, 5(3), 321–333. doi:10.1177/1476127007079959
- Merilainen, S., Tienari, J., Thomas, R., & Davies, a. (2008). Hegemonic Academic Practices: Experiences of Publishing from the Periphery. *Organization*, 15(4), 584–597. doi:10.1177/1350508408091008
- Meyer, M., Buber, R., & Aghamanoukjan, A. (2012). In Search of Legitimacy: Managerialism and Legitimation in Civil Society Organizations. *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*, 24(1), 167–193. doi:10.1007/s11266-012-9306-9

- Meyer, R. E., Höllerer, M. A., Jancsary, D., & Leeuwen, T. Van. (2013). The Visual Dimension in Organizing , Organization , and Organization Research. *The Academy of Management Annals*, (May), 37–41.
- Micelotta, E. R., & Washington, M. (2013). Institutions and Maintenance: The Repair Work of Italian Professions. *Organization Studies*, 34(8), 1137–1170. doi:10.1177/0170840613492075
- Mills, S. E. (2012). Restructuring in the forest sector and the re-shaping of women's work identities. *Canadian Geographer / Le Géographe Canadien*, 56(1), 39–57. doi:10.1111/j.1541-0064.2011.00387.x
- Monge, P., & Poole, M. S. (2008). The Evolution of Organizational Communication. *Journal of Communication*, 58(4), 679–692. doi:10.1111/j.1460-2466.2008.00408.x
- Munir, K. a. (2005). The Birth of the “Kodak Moment”: Institutional Entrepreneurship and the Adoption of New Technologies. *Organization Studies*, 26(11), 1665–1687. doi:10.1177/0170840605056395
- Musson, G., & Duberley, J. (2007). Change, Change or Be Exchanged: The Discourse of Participation and the Manufacture of Identity. *Journal of Management Studies*, 44(1), 143–164. doi:10.1111/j.1467-6486.2006.00640.x
- Mutch, a. (2007). Reflexivity and the Institutional Entrepreneur: A Historical Exploration. *Organization Studies*, 28(7), 1123–1140. doi:10.1177/0170840607078118
- Nicholls, A. (2010). The Legitimacy of Social Entrepreneurship: Reflexive Isomorphism in a Pre-Paradigmatic Field. *Entrepreneurship Theory and Practice*, 44(0), 611–633.
- Nielsen, A. E., & Nørreklit, H. (2012). Self-realisation and control in the discourse practice of management coaching. *Employee Relations*, 34(2), 159–176. doi:10.1108/01425451211191878
- Novotná, G. (2007). Institutionalizing Integrated Treatment for Concurrent Disorders: Creating New Organizational Discourse. *Health Care Management Review*.
- Nyberg, D., & Mueller, F. (2009). Strategic cultural change and local discourses: The importance of being different. *Scandinavian Journal of Management*, 25(2), 146–156. doi:10.1016/j.scaman.2009.02.002
- O'Connor, a., & Gronewold, K. L. (2012). Black Gold, Green Earth: An Analysis of the Petroleum Industry's CSR Environmental Sustainability Discourse. *Management Communication Quarterly*, 27(2), 210–236. doi:10.1177/0893318912465189
- O'Connor, a., & Shumate, M. (2010). An Economic Industry and Institutional Level of Analysis of Corporate Social Responsibility Communication. *Management Communication Quarterly*, 24(4), 529–551. doi:10.1177/0893318909358747
- Ostendorp, A., & Steyaert, C. (2009). How different can differences be(come)?: Interpretative repertoires of diversity concepts in Swiss-based organizations. *Scandinavian Journal of Management*, 25(4), 374–384. doi:10.1016/j.scaman.2009.09.003
- Ozen, S., & Berkman, U. (2007). Cross-national Reconstruction of Managerial Practices: TQM in Turkey. *Organization Studies*, 28(6), 825–851. doi:10.1177/0170840607079863
- Pailot, P. (2007). L'ingérence socialement responsable dans les relations interorganisationnelles. *RI/IR*, 62, 333–370.

- Parada, M. J., Nordqvist, M., & Gimeno, a. (2010). Institutionalizing the Family Business: The Role of Professional Associations in Fostering a Change of Values. *Family Business Review*, 23(4), 355–372. doi:10.1177/0894486510381756
- Paroutis, S., & Heracleous, L. (2013). Discourse Revisited : Dimensions And Employment Of First-Order Strategy Discourse During Institutional Adoption. *Strategic Management Journal*, 956(May 2012), 935–956. doi:10.1002/smj
- Parry, K. W., & Hansen, H. (2007). The Organizational Story as Leadership. *Leadership*, 3(3), 281–300. doi:10.1177/1742715007079309
- Patriotta, G., Gond, J.-P., & Schultz, F. (2011). Maintaining Legitimacy: Controversies, Orders of Worth, and Public Justifications. *Journal of Management Studies*, 48(8), 1804–1836. doi:10.1111/j.1467-6486.2010.00990.x
- Peters, N. J., Hofstetter, J. S., & Hoffmann, V. H. (2011). Institutional entrepreneurship capabilities for interorganizational sustainable supply chain strategies. *The International Journal of Logistics Management*, 22(1), 52–86. doi:10.1108/0957409111127552
- Phillips, N., Lawrence, T. B., & Hardy, C. (2005). Discussing “Discourse and Institutions”: A Reply do Lok and Willmot. *Academy of Management Review*, 480–484.
- Phillips, N., Sewell, G., & Jaynes, S. (2007). Applying Critical Discourse Analysis in Strategic Management Research. *Organizational Research Methods*, 11(4), 770–789. doi:10.1177/1094428107310837
- Piekkari, R., & Welch, C. (2010). The human dimension in multinational management: A way forward. *Scandinavian Journal of Management*, 26(4), 467–476. doi:10.1016/j.scaman.2010.09.008
- Prasad, a., Prasad, P., & Mir, R. (2011). “One mirror in another”: Managing diversity and the discourse of fashion. *Human Relations*, 64(5), 703–724. doi:10.1177/0018726710386511
- Ramiller, N. C., Swanson, E. B., & Wang, P. (2008). Research Directions in Information Systems : Toward an Institutional Ecology. *Journal of the Association for Information Systems*, 9(1), 1–22.
- Rantala, T. (2011). Democratic Legitimacy of the Forest Sector and Nature Conservation Decision-Making in Finnish Print Media Discussion. *Silva Fennica*, 45(May 2010), 111–138.
- Rhodes, C. (2009). After Reflexivity: Ethics, Freedom and the Writing of Organization Studies. *Organization Studies*, 30(6), 653–672. doi:10.1177/0170840609104804
- Ribeiro Palacios, M., Huber-Sannwald, E., García Barrios, L., Peña de Paz, F., Carrera Hernández, J., & Galindo Mendoza, M. D. G. (2013). Landscape diversity in a rural territory: Emerging land use mosaics coupled to livelihood diversification. *Land Use Policy*, 30(1), 814–824. doi:10.1016/j.landusepol.2012.06.007
- Roelfs, D. J. (2011). Conflict, Incommensurability, and Theory Groups: A Longitudinal Investigation of Citations in the Organization-Environment Literature. *Journal of Management Inquiry*, 21(2), 199–215. doi:10.1177/1056492611403485
- Romero, J., Matamoros, S., & Campo, C. A. (2013). Sobre el Cambio Organizacional. Una revisión bibliográfica. *Revista Innovar*, 23.
- Ruebottom, T. (2013). The microstructures of rhetorical strategy in social entrepreneurship: Building legitimacy through heroes and villains. *Journal of Business Venturing*, 28(1), 98–116. doi:10.1016/j.jbusvent.2011.05.001

- Russell, B. (2012). Professional call centres, professional workers and the paradox of the algorithm: the case of telenursing. *Work, Employment & Society*, 26(2), 195–210. doi:10.1177/0950017011433155
- Samnani, a.-K. (2012). Embracing New Directions in Workplace Bullying Research: A Paradigmatic Approach. *Journal of Management Inquiry*, 22(1), 26–36. doi:10.1177/1056492612451653
- Schildt, H. a., Mantere, S., & Vaara, E. (2010). Reasonability and the Linguistic Division of Labor in Institutional Work. *Journal of Management Inquiry*, 20(1), 82–86. doi:10.1177/1056492610387226
- Schwarz, G. M., Watson, B. M., & Callan, V. J. (2011). *Talking Up Failure: How Discourse Can Signal Failure to Change*. *Management Communication Quarterly* (Vol. 25, pp. 311–352). doi:10.1177/0893318910389433
- Seal, W. (2010). Managerial discourse and the link between theory and practice: From ROI to value-based management. *Management Accounting Research*, 21(2), 95–109. doi:10.1016/j.mar.2010.02.007
- Shadnam, M., & Lawrence, T. B. (2011). Understanding Widespread Misconduct in Organizations: An Institutional Theory of Moral Collapse. *Business Ethics Quarterly*, 3, 379–407.
- Sharp, Z. (2010). From unilateral transfer to bilateral transition: Towards an integrated model for language management in the MNE. *Journal of International Management*, 16(3), 304–313. doi:10.1016/j.intman.2010.06.008
- Shaw, a. (2009). Putting the Gay in Games: Cultural Production and GLBT Content in Video Games. *Games and Culture*, 4(3), 228–253. doi:10.1177/1555412009339729
- Sidani, Y., & Showail, S. (2013). Religious discourse and organizational change: Legitimizing the stakeholder perspective at a Saudi conglomerate. *Journal of Organizational Change Management*, 26(6), 931–947. doi:10.1108/JOCM-11-2012-0175
- Sillince, J. A. A. (2007). Organizational Context and the Discursive Construction of Organizing. *Management Communication Quarterly*, 20(4), 363–395.
- Sillince, J. a. a., & Barker, J. R. (2011). *A Topological Theory of Institutionalization*. *Organization Studies* (Vol. 33, pp. 7–38). doi:10.1177/0170840611425735
- Smith, A., & Raven, R. (2012). What is protective space? Reconsidering niches in transitions to sustainability. *Research Policy*, 41(6), 1025–1036. doi:10.1016/j.respol.2011.12.012
- Spicer, a., & Fleming, P. (2007). Intervening in the Inevitable: Contesting Globalization in a Public Sector Organization. *Organization*, 14(4), 517–541. doi:10.1177/1350508407078051
- Spicer, A., & Sewell, G. (2010). From National Service to Global Player: Transforming the Organizational Logic of a Public Broadcaster. *Journal of Management Studies*, 47(6), 913–943. doi:10.1111/j.1467-6486.2009.00915.x
- Stambaugh, J. E., & Trank, C. Q. (2010). Not So Simple: Integrating New Research Into Textbooks. *Academy of Management Learning & Education*, 9(4), 663–681.
- Stassen, K. R., Gislason, M., & Leroy, P. (2010). Impact of environmental discourses on public health policy arrangements: a comparative study in the UK and Flanders, (Belgium). *Public Health*, 124(10), 581–92. doi:10.1016/j.puhe.2010.06.003

- Stassen, K. R., Smolders, R., & Leroy, P. (2013). Sensitizing events as trigger for discursive renewal and institutional change in Flanders' environmental health approach, 1970s-1990s. *Environmental Health : A Global Access Science Source*, 12(1), 46. doi:10.1186/1476-069X-12-46
- Steen, M. Van Der. (2011). The emergence and change of management accounting routines. *Accounting, Auditing & Accountability Journal*, 24(4), 502–547. doi:10.1108/09513571111133072
- Styhre, A. (2011a). Competing Institutional Logics in the Biopharmaceutical Industry: The Move away from the Small Molecules Therapies Model in the Post-Genomic Era. *Creativity and Innovation Management*, 20(4), 311–329. doi:10.1111/j.1467-8691.2011.00615.x
- Styhre, A. (2011b). Institutionalizing technoscience: Post-genomic technologies and the case of systems biology. *Scandinavian Journal of Management*, 27(4), 375–388. doi:10.1016/j.scaman.2011.06.001
- Suárez, D. F. (2012). Grant Making as Advocacy - The Emergence of Social Justice Philanthropy. *Nonprofit Management & Leadership*, 22(3), 259–281. doi:10.1002/nml
- Suárez, D. F., & Lee, Y. (2011). Participation And Policy. *Public Management Review*, 13(8), 1117–1139.
- Suddaby, R. (2010). Challenges for Institutional Theory. *Journal of Management Inquiry*, 19(1), 14–20. doi:10.1177/1056492609347564
- Symon, G., Buehring, A., Johnson, P., & Cassell, C. (2008). Positioning Qualitative Research as Resistance to the Institutionalization of the Academic Labour Process. *Organization Studies*, 29(10), 1315–1336. doi:10.1177/0170840607086552
- Syrjala, J., Takala, T., & Sintonen, T. (2009). Narratives as a tool to study personnel wellbeing in corporate mergers. *Qualitative Research*, 9(3), 263–284. doi:10.1177/1468794109105031
- Teram, E. (2010). Organizational Change Within Morally Ambiguous Contexts: A Case Study of Conflicting Postmerger Discourses. *The Journal of Applied Behavioral Science*, 46(1), 38–54. doi:10.1177/0021886309357539
- Thanem, T. (2009). “There’s no limit to how much you can consume”: the New Public Health and the struggle to manage healthy bodies. *Culture and Organization*, 15(1), 59–74. doi:10.1080/14759550802709558
- Thurlow, A., & Mills, J. H. (2009). Change, talk and sensemaking. *Journal of Organizational Change Management*, 22(5), 459–479. doi:10.1108/09534810910983442
- Tolbert, P. S., David, R. J., & Sine, W. D. (2011). Studying Choice and Change : The Intersection of Institutional Theory and Entrepreneurship Research. *Organization Science*, (April 2014).
- Tost, L. P. (2011). An Integrative Model Of Legitimacy Judgments. *Academy of Management Review*, 36(4), 686–710.
- Tsoukas, H. (2009). A Dialogical Approach to the Creation of New Knowledge in Organizations. *Organization Science*, 20(6), 941–957. doi:10.1287/orsc.1090.0435
- Vaara, E., & Monin, P. (2010). A Recursive Perspective on Discursive Legitimation and Organizational Action in Mergers and Acquisitions. *Organization Science*, 21(1), 3–22. doi:10.1287/orsc.1080.0394

- Vaara, E., & Tienari, J. (2008). A Discursive Perspective On Legitimation Strategies In Multinational Corporations. *Academy of Management Review*, 33(4), 985–993.
- Vaara, E., & Tienari, J. (2011). On the Narrative Construction of Multinational Corporations : An Antenarrative Analysis of Legitimation and Resistance in a Cross-Border Merger On the Narrative Construction of Multinational Corporations: An Antenarrative Analysis of Legitimation and Res. *Organization Science*, 22(2), 370–390. doi:10.1287/orsc.1100.0593
- Vaast, E., Davidson, E. J., & Mattson, T. (2013). Talking About Technology: The Emergence of a New Actor Category Through New Media. *MIS Quarterly*, 37(4), 1069–1092.
- Vallaster, C., & Lindgreen, A. (2013). The role of social interactions in building internal corporate brands: Implications for sustainability. *Journal of World Business*, 48(3), 297–310. doi:10.1016/j.jwb.2012.07.014
- Vit, G. B. (2011). Competing logics: Project failure in Gaspesia. *European Management Journal*, 29(3), 234–244. doi:10.1016/j.emj.2010.10.003
- Voegtlind, C., Patzer, M., & Scherer, A. G. (2011). Responsible Leadership in Global Business: A New Approach to Leadership and Its Multi-Level Outcomes. *Journal of Business Ethics*, 105(1), 1–16. doi:10.1007/s10551-011-0952-4
- Vogel, R. (2012). Framing and Counter-Framing New Public Management: the Case of Germany. *Public Administration*, 90(2), 370–392. doi:10.1111/j.1467-9299.2011.01981.x
- Voronov, M., & Vince, R. (2012). Integrating Emotions Into The Analysis Of Institutional Work. *Academy of Management Review*, 37(1), 58–81.
- Vuontisjärvi, T. (2013). Argumentation and socially questionable business practices: The case of employee downsizing in corporate annual reports. *Scandinavian Journal of Management*, 29(3), 292–313. doi:10.1016/j.scaman.2013.01.003
- Wang, P., & Ramiller, N. C. (2009). Community Learning In Information Technology Innovation. *MIS Quarterly*, 33(4), 709–734.
- Washington, M., & McKay, S. (2011). The Controversy over Montréal : The Creation of the Outgames in the Field of Gay and Lesbian Sports. *Canadian Journal of Administrative Sciences*, 479(December 2010), 467–479.
- Weber, K., & Glynn, M. A. (2006). Making Sense with Institutions: Context, Thought and Action in Karl Weick's Theory. *Organization Studies*, 27(11), 1639–1660. doi:10.1177/0170840606068343
- Wedlin, L. (2011). Going global: Rankings as rhetorical devices to construct an international field of management education. *Management Learning*, 42(2), 199–218. doi:10.1177/1350507610389683
- Weik, E. (2011). Institutional Entrepreneurship and Agency. *Journal for the Theory of Social Behaviour*.
- Whittle, A. (2008). From Flexibility to Work-Life Balance: Exploring the Changing Discourses of Management Consultants. *Organization*. doi:10.1177/1350508408091005
- Whittle, A., & Mueller, F. (2010). The language of interests: The contribution of discursive psychology. *Human Relations*, 64(3), 415–435. doi:10.1177/0018726710386395

- Whittle, A., Mueller, F., & Mangan, A. (2008). In Search of Subtlety - Discursive Devices and Rhetorical Competence. *Management Communication Quarterly*, 22(1), 99–122. doi:10.1177/0893318908318515
- Whittle, A., Suhomlinova, O., & Mueller, F. (2010). Funnel of Interests: The Discursive Translation of Organizational Change. *The Journal of Applied Behavioral Science*. doi:10.1177/0021886309357538
- Whittle, A., Suhomlinova, O., & Mueller, F. (2011). Dialogue and Distributed Agency in Institutional Transmission. *Journal of Management & Organization*, 1–35.
- Whyte, J. K., & Cardellino, P. (2010). Learning by Design: Visual Practices and Organizational Transformation in Schools. *Design Issues*, 26(2), 59–70.
- Wright, A. L., & Zammuto, R. F. (2013a). Creating opportunities for institutional entrepreneurship: The Colonel and the Cup in English County Cricket. *Journal of Business Venturing*, 28(1), 51–68. doi:10.1016/j.jbusvent.2011.11.005
- Wright, A. L., & Zammuto, R. F. (2013b). Wielding The Willow : Processes Of Institutional Change In English County Cricket. *Academy of Management Journal*, (1), 308–330.
- Wry, T., Lounsbury, M., & Glynn, M. A. (2011). Legitimizing Nascent Collective Identities: Coordinating Cultural Entrepreneurship. *Organization Science*, 22(2), 449–463. doi:10.1287/orsc.1100.0613
- Yang, G., & Wang, R. (2013). The Institutionalization of an Electronic Marketplace in China, 1998–2010. *Journal of Product Innovation Management*, 30(1), 96–109. doi:10.1111/j.1540-5885.2012.00989.x
- Yeow, A., & Sia, S. K. (2008). Negotiating “best practices” in package software implementation. *Information and Organization*, 18(1), 1–28. doi:10.1016/j.infoandorg.2007.07.001
- Yeung, A. C. L., Lo, C. K. Y., & Cheng, T. C. E. (2011). Behind the Iron Cage : An Institutional Perspective on ISO 9000 Adoption and CEO Compensation. *Organization Science*, (March 2014).
- Yolles, M., Fink, G., & Dauber, D. (2011). Organisations as emergent normative personalities: part 1, the concepts. *Kybernetes*, 40(5/6), 635–669. doi:10.1108/0368492111142223
- Young, S., & Marais, M. (2012). A Multi-level Perspective of CSR Reporting: The Implications of National Institutions and Industry Risk Characteristics. *Corporate Governance: An International Review*, 20(5), 432–450. doi:10.1111/j.1467-8683.2012.00926.x
- Zelner, B. A., Henisz, W. J., & Holburn, G. L. F. (2009). Contentious Implementation and Retrenchment in Neoliberal Policy Reform : The Global Eletric Power Industry 1989-2001. *Administrative Science Quarterly*, 54, 379–412.
- Zhao, E. Y., Ishihara, M., & Lounsbury, M. (2013). Overcoming the Illegitimacy Discount: Cultural Entrepreneurship in the US Feature Film Industry. *Organization Studies*, 34(12), 1747–1776. doi:10.1177/0170840613485844
- Zientara, P. (2009). Restructuring the Coal Mining Industry Unionism , Conflict , and Cooperation : Evidence from Poland. *Eastern European Economics*, 47(1), 41–59. doi:10.2753/EEE0012-8775470103

Zilber, T. B. (2007). Stories and the Discursive Dynamics of Institutional Entrepreneurship: The Case of Israeli High-tech after the Bubble. *Organization Studies*, 28(7), 1035–1054. doi:10.1177/0170840607078113

Zilber, T. B. (2011). Institutional Multiplicity in Practice : A Tale of Two High-Tech Conferences in Israel. *Organization Science*, 22(6), 1539–1559.

Zilber, T. B. (2012). The Relevance of Institutional Theory for the Study of Organizational Culture. *Journal of Management Inquiry*, (September 2011). doi:10.1177/1056492611419792